

VuWall

CHANNEL PARTNER PROGRAM

Exploring VuWall's Channel Partner Program

VuWall solutions are sold exclusively through our channel partners. We are committed to helping our partners deliver the best solutions to their customers. Our Partner Program is offered to AV, IT and Security integrators.

VuWall's innovative visualization solutions along with our partner program benefits will give you the edge that you need to succeed. Our partner program will give you access to training, deal registration, marketing and business strategy support, and so much more. We will provide you with the tools you need to grow your business, enter new markets, reach your next partner level and stay competitive.

Let's grow your business together! Contact us to apply.

BENEFITS



DEAL REGISTRATION

Bring us new business and get special pricing.



MARKETING SUPPORT

Business development activities to help you sell more.



DEMO GEAR

Get your own VuWall demo gear at a discount.



EXPERIENCE CENTERS

Access to global experience centers.



ROADMAP COLLABORATION

Get exclusive previews & provide feedback of upcoming product features.



CERTIFICATION TRAINING

CTS-Accredited VuWall Certification Training Program.



LEAD GENERATION

Get qualified leads to grow your business.



PRICING

Get our latest price list and an easy-to-use pricing calculator.

Partner Program Levels & Benefits

The VuWall team is committed to working with our partners to help them grow their business and attain the next partner level as quickly as possible. Discover the benefits!



Annual Target	Contact us for \$	Contact us for \$	Contact us for \$
Discount Off MSRP	✓	✓	✓
Project Registration Discount	✓	✓	✓
Certification Level Required	Level 1	Level 3	Level 3
Certified Technicians Required	No requirement	No requirement	✓
Demo System NFR	Recommended	Recommended	Mandatory
Demo Unit Purchase Discount	50%	50%	50%
Event Support	TBD	✓	✓
Partner Marketing Kits	✓	✓	✓
Partner Portal Access	✓	✓	✓
Pre-Sales / Engineering Support	✓	✓	✓
Design Essentials & Level 1 Training	Free	Free	Free

Gold Partners benefit from dedicated joint business planning, including annual plans, quarterly reviews, and targeted pipeline development with their VuWall representative.

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